From:	Collardi, Boris <boris.collardi@juliusbaer.com>
To:	ehbarak1@gmail.com
CC:	
Date:	Wed, 4/24/2013 11:05:20 PM
Subject:	Re: Finder Agreement

Sure. Talk tomorrow and good luck with VV
Boris

From: ehud barak [mailto:ehbarak1@gmail.com]
Sent: Wednesday, April 24, 2013 06:19 PM
To: Collardi, Boris
Subject: Re: Finder Agreement

Dear Boris
I'm extremely busy today. Will call tomorrow. Around 330pm your time.
Best
Ehud

Sent from my iPhone

On Apr 23, 2013, at 21:21, "Collardi, Boris" <boris.collardi@juliusbaer.com> wrote:

> Dear Ehud
>
> It was a pleasure to talk to you today, as always. I finally sat together with my team and I want to update you as follows:
>
> 1. Finder Agreement: please find attached the Finder Agreement as discussed.
> As we highlighted today during our discussion, this agreement is about mutual trust in the end. I would very much welcome again you for a day or two for presentation and explanation about the country manuals, products and services of the group etc.
>
> 2. Regarding the advisory contract it was suggested by our General Counsel that we would adopt the reverse approach namely that you would send us a draft on your Swiss company letter head of the proposed engagement with Julius Baer, scope of work and conditions as agreed. Furthermore, consistent with this approach we would propose for your to use your own company e-mail address and add to your company name card the working title “strategic advisor to ….”. I think this would be legally and practically the best approach. Sorry to push the pen back to you but I think this is a cleaner set-up. If you agree with this approach we await your lawyer’s short proposal on this.
>
> I’m available tomorrow for a follow-up discussion after 3.30 pm Swiss time. In the meantime I wish you a nice evening.
>
> Best personal regards
> Boris

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<Finder Agreement EB Appendix Final Draft.pdf>

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